

PROFESSIONAL SERVICES

Solutions for Architects and Engineers

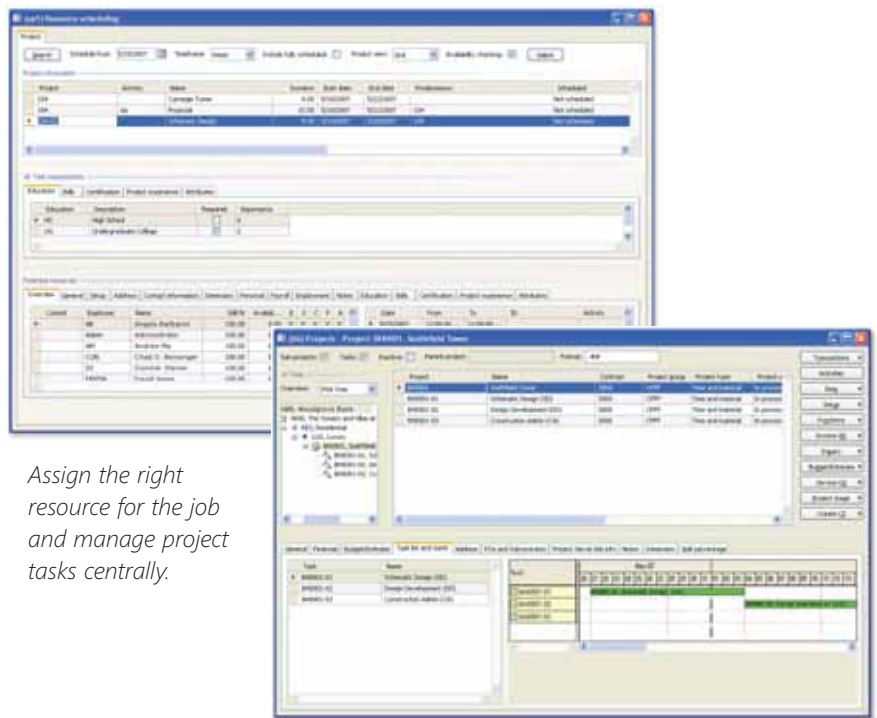
Professional Services for Microsoft Dynamics AX

BENEFITS:

- **Automate project life cycles.** Integrate customer relationship management (CRM), project financials, and project task management. Sales teams can manage the pipeline and convert proposals with one click; project managers can produce key metrics to manage timelines and budgets; and management can improve visibility into the organization.
- **Improve resource management.** Match employee skills to project requirements to meet client demands. Search the database by employee role, title, geography, and required skills, and confirm resource availability before committing them to projects.
- **Enhance time and expense handling.** Capture customer, project, or task-level time and expenses with a Web-based, workflow-enabled interface. Maintain tight control over costs and shorten billing cycle times with automated approval processes and streamlined processes for cash advances, travel advances, and credit card reconciliation.
- **Manage client contracts and produce AIA-styled invoices.** Easily manage Schedule of Values, Retainage Processing, and American Institute of Architects (AIA)-styled invoice formats. Contracts can contain various billing line types, such as progress, milestone, and fee; a single contract can generate invoices on many billing rules.

Increase profitability and offer unmatched project delivery that sets you apart from the competition by improving how you manage your financial, human, and material assets.

With Professional Services for Microsoft Dynamics™ AX, architecture and engineering firms can effectively manage project teams, increase billable time, improve customer service, and accelerate billings while controlling time and material investments through tight integration of client and job information.



Professional Services for Microsoft Dynamics AX can help you maximize the value of IT investments across your business. The solution integrates tightly with other Microsoft products and technologies you may already use, including the Microsoft® Office system, Microsoft SQL Server™ 2005, and Microsoft Office SharePoint® Server 2007. With its wizard-based configuration and system setup tool, Professional Services for Microsoft Dynamics AX can also reduce implementation times and total cost of ownership.

FEATURES:

Flexible project management	Configure work breakdown structures (WBSs) to suit your project needs; define matrix tables for costs, billing, and rates; and establish billing rules and revenue recognition methods.
Enhanced labor costing	Increase the accuracy of the labor-related costs that are charged to projects. Choose between standard cost or effective actual cost rates. Include indirect costs by automatically applying complex provisional burdens and overheads and recover these costs in the invoicing process.
Detailed job analysis	Accumulate costs and analyze projects with drill-down capabilities at all levels. Use flexible planning and reporting to assign resources and report at the appropriate level of detail.
Customer profiles and templates	Use client and project profiles to create client-specific project billing rates and expense rules, and to archive and retrieve historical staffing plans, estimates, purchase orders, invoices, and budget reconciliations. You can use client and project profiles to create client-specific project billing rates and expense rules, and to archive and retrieve historical staffing plans, out-of-pocket estimates, and budget reconciliations.
Web-based, workflow-enabled time and expense entry	Use document and line-item-level timecard and expense report approvals; integrate with client and agency expense reimbursement rules; and automatically download assigned tasks to time sheets, and credit card statements to expense reports. Set alerts on time sheets to indicate when time is not being entered as required or when committed costs exceed budgets.
Customizable revenue recognition and project billing rules	With tools that conform to the way your company works, you can easily define recognition at the company, client, project, or activity level—and preconfigure rules for percent complete, completed contract, time and materials, and fixed fees. Flexible billing parameters support retainers, fees, milestones, and progress billing.
Multi-company support	Support distinct departments, offices, and companies and apply inter-company rules within one database. Track financial transactions within and between different departments and subsidiaries to help ensure an accurate overview of revenue and cost flows.
Resource scheduling through Microsoft Dynamics AX or Microsoft Office Project Server 2003	Use either the resource scheduling tools in Professional Services for Microsoft Dynamics AX or full, bidirectional integration with Microsoft Office Project Server 2003 to increase team collaboration capabilities and ease of use. With powerful resource scheduling and tracking tools, your company can improve cost efficiency by tightly managing the allocation of resources. And, you can inform staffing decisions to maximize billable hours with resource utilization reports.
Multicurrency capabilities	Work with customers in their preferred currencies. Automatically convert costs and fees associated with project budgeting, costing, billing, accounting, and reporting.

For more information about Professional Services for Microsoft Dynamics AX, visit www.microsoft.com/dynamics/ax.

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